AUDITED FINANCIAL STATEMENTS
FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

CONTENTS

	<u>Page</u>
Independent Auditors' Report	1 - 2
Statements of Financial Position	3
Statements of Activities and Changes in Net Assets	4
Statements of Functional Expenses	5
Statements of Cash Flows	6
Notes to Financial Statements	7 - 13



Independent Auditors' Report

Board of Directors
Ignatian Lay Volunteer Corporation
Baltimore, Maryland

We have audited the accompanying financial statements of Ignatian Lay Volunteer Corporation (a nonprofit organization), which comprise the statements of financial position as of September 30, 2017 and 2016, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditors' Report (continued)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ignatian Lay Volunteer Corporation as of September 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Weepich, Cronen + Sarra

Lutherville, MD

February 6, 2018

Statements of Financial Position September 30, 2017 and 2016

ASSETS

CURRENT ACCETS		2017		2016
CURRENT ASSETS				
Cash Accounts receivable - current	\$	63,139	\$	160,866
Pledges receivable - current		429,940		345,230
Prepaid expenses		146,620		- 0 -
TOTAL CURRENT ASSETS		6,381 646,080		6,781
		070,000		512,877
PROPERTY AND EQUIPMENT				
Computer equipment		43,747		25,598
Website development costs		24,800		24,800
Logo, posupoulated donner-letter		68,547		50,398
Less: accumulated depreciation		(55,439)		(50,398)
TOTAL PROPERTY AND EQUIPMENT		13,108		- 0 -
OTHER ASSETS				
Trademark		3,612		3,612
Pledges receivable, net		192,858		- 0 -
TOTAL OTHER ASSETS		196,470		3,612
·				
TOTAL ASSETS	\$	855,658	\$	516,489
LIABILITIES AND NET AS	SSETS			
CURRENT LIABILITIES				
Accounts payable and accrued expenses		F0 700		
Benefactor loans payable	\$	58,702	\$	70,298
Line of credit		65,000		50,000
Current portion of lease payable		25,000 5,667		- 0 -
Deferred revenue		537,941		- 0 - 529,671
TOTAL CURRENT LIABILITIES .		692,310		649,969
LONG TERM LIABILITYES				
LONG TERM LIABILITIES Lease payable				
Loan payable		8,721		- 0 -
TOTAL LONG TERM LIABILITIES		100,000	·	- 0 -
TOTAL LONG TERM LIABILITIES		108,721		- 0 -
TOTAL LIABILITIES		801,031		649,969
NUT ACCUTO				
NET ASSETS				
Unrestricted Temporarily restricted		(20,373)		(158,480)
remporarily restricted		75,000		25,000
		54,627		(133,480)
TOTAL LIABILITIES AND NET ASSETS	_\$	855 , 658	\$	516,489

Statements of Activities and Changes in Net Assets For the Years Ended September 30, 2017 and 2016

	2017			2016						
		Temporarily		Temporarily						
SUPPORT AND REVENUE	Unrestricte	<u>d</u>	Restricted		Total	Unrestricted	Re	estricted		Total
SUFFURT AND REVENUE										
PARTNERSHIP FEES	\$ 587,6	38_	<u> </u>	· <u>\$</u>	587,638	\$ 580,540	\$	- 0 -	\$	580,540
FUNDRAISING										
Jesuit Provinces	- () -	- 0 -		- 0 -	34,040		- 0 -		24.040
Foundations	109,0		132,000		241,000	289,649		- 0 -		34,040 289,649
Annual appeal	222,8		- 0 -		222,855	214,534		- 0 -		209,049
Major gifts	71,3		- 0 -		71,328	239,990		25,000		264,990
Events	185,4		- 0 -		185,441	158,706		- 0 -		158,706
Board gifts	1,1!	55	- 0 -		1,155	20,844		- 0 -		20,844
Ignite! Campaign - Board gifts	126,86	52	- 0 -		126,862	- 0 -		- 0 -		- 0 -
Ignite! Campaign	341,72	27	- 0 -		341,727	- 0 -		- 0 -		- 0 -
Jesuit Communities	32,9:		- 0 -		32,910	48,650		- 0 -		48,650
Magnify campaign	- (- 0 -		- 0 -	1,300		- 0 -		1,300
Released from restrictions	82,00	00	(82,000))	- 0 -	12,500		(12,500)		- 0 -
TOTAL FUNDRAISING	1,173,27	78	50,000		1,223,278	1,020,213		12,500		1,032,713
OTHER								<u> </u>		
Investment income		<u>8</u>	- 0 -		68	21		- 0 -		21
TOTAL SUPPORT AND REVENUE	1,760,98	<u> </u>	50,000		1,810,984	1,600,774		12,500	_	1,613,274
EXPENSES			_							
Program services	1,136,57	' 4	- 0 -		1,136,574	1,064,085		- 0 -		1,064,085
Management and general	345,14	14	- 0 -		345,144	315,943		· - 0 -		315,943
Fundraising	141,15	9	- 0 -		141,159	120,425		- 0 -		120,425
TOTAL EXPENSES	1,622,87	<u> </u>	- 0 -		1,622,877	1,500,453		- 0 -		1,500,453
CHANGE IN NET ASSETS	138,10	7	50,000		188,107	100,321		12,500		112,821
NET ASSETS AT BEGINNING OF YEAR	(158,48	<u>(0)</u>	25,000		(133,480)	(258,801)		12,500		(246,301)
NET ASSETS AT END OF YEAR	\$ (20,37	<u>(3)</u>	\$ 75,000	\$	54,627	\$ (158,480)	\$	25,000	\$	(133,480)

Statements of Functional Expenses For the Years Ended September 30, 2017 and 2016

		20	17			20	16	
		Management			·	Management		
	Program	and			Program	and		
	Services	General	Fundraising	Total	Services	General	Fundraising	Total
Salaries	\$ 729,425	\$ 115,000	\$ 25,500	\$ 869,925	\$ 709,125	\$ 133,532	\$ 25,500	\$ 868,157
Employee benefits and taxes	112,031	17,341	1,951	131,323	112,852	22,253	1,951	137,056
	841,456	132,341	27,451	1,001,248	821,977	155,785	27,451	1,005,213
Meetings & retreats	116,270	26,535	- 0 -	142,805	118,394	11,686	10,498	140,578
Occupancy expenses	18,418	10,880	- 0 -	29,298	21,058	10,320	- 0 -	31,378
Office supplies, books & equipment	41,923	16,123		58,046	19,045	4,904	1,577	25,526
Printing and promotion	22,290	14,820	- 0 -	37,110	12,350	442	7,930	20,722
Travel & transportation	11,135	4,940	4,940	21,015	14,361	7,559	5,039	26,959
Depreciation and amortization	3,630	1,411	- 0 -	5,041	- 0 -	- 0 -	- 0 -	- 0 -
Telephone & internet	5,635	5,743	- 0 -	11,378	8,116	5,118	- 0 -	13,234
Professional fees	62,508	101,617	107,890	272,015	42,934	94,418	65,673	203,025
Postage & shipping	2,479	878	878	4,235	3,046	1,802	1,802	6,650
Miscellaneous	5,754	9,164	- 0 -	14,918	2,804	6,8 4 0	455	10,099
Insurance	- 0 -	19,245	- 0 -	19,245	- 0 -	17,069	- 0 -	17,069
Interest expense	5,076	1,447	- 0 -	6,523	- 0 -	- 0 -	- 0 -	- 0 -
	\$ 1,136,574	\$ 345,144	\$ 141,159	\$ 1,622,877	\$ 1,064,085	\$ 315,943	\$ 120,425	\$ 1,500,453

Statements of Cash Flows For the Years Ended September 30, 2017 and 2016

	 2017	 2016
CASH FLOW FROM OPERATING ACTIVITIES: Change in net assets Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:	\$ 188,107	\$ 112,821
Depreciation and amortization expense	5,041	- 0 -
Non-cash donation, forgiveness of benefactor loan	- 0 -	(100,000)
(Increase) decrease in accounts receivable and pledges receivable, net of allowance for doubtful accounts	(424 100)	26.045
Decrease in prepaid expenses	(424,188) 400	36,845
Increase (decrease) in accounts payable	100	3,019
and accrued expenses	(11,596)	24,136
Increase in deferred revenue	8,270	 12,338
Net cash provided by (used in) operating activities	 (233,966)	 89,159
CASH FLOW FROM FINANCING ACTIVITIES:		
Principal payments on benefactor loans	(50,000)	(8,000)
Principal payments on capital lease	(3,761)	· - 0 -
Proceeds from benefactor loan	65,000	- 0 -
Proceeds from line of credit	25,000	- 0 -
Proceeds from term loan	 100,000	 - 0 -
Net cash provided by (used in) financing activities	 136,239	 (8,000)
NET INCREASE (DECREAȘE) IN CASH	(97,727)	81,159
CASH AT BEGINNING OF YEAR	 160,866	 79,707
CASH AT END OF YEAR	\$ 63,139	\$ 160,866
Interest paid	\$ 6,523	\$ - 0 -
Equipment acquired through capital lease	\$ 18,149	\$ - 0 -

Notes to Financial Statements September 30, 2017 and 2016

1. Summary of Significant Accounting Policies

Organization and Nature of Activities - Ignatian Lay Volunteer Corporation (d/b/a Ignatian Volunteer Corps) is a religious nonprofit Maryland corporation whose purpose is to provide men and women age 50 and over the opportunity to serve the needs of people who are poor, to work for a more just society, and to grow deeper in Christian faith by reflecting and praying in the Ignatian tradition. The Organization was founded by Jesuits of the Maryland Province in response to General Congregation 34 of the Society of Jesus. It is firmly committed to maintaining its Ignatian character and its strong ties to the Society of Jesus.

<u>Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets, liabilities and disclosures at the date of the financial statements and certain reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

<u>Basis of Accounting</u> - The financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect receivables, other assets, payables, and other liabilities. As such, revenues are recognized when earned and expenditures when incurred.

<u>Basis of Presentation</u> - The Organization follows the presentation requirements that all contributions received or made are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. The Organization is required to report information regarding its financial position and activities according to three classes of net assets: (a) unrestricted net assets, (b) temporarily restricted net assets, and (c) permanently restricted net assets.

Unrestricted: accounts for net assets without donor imposed restrictions that are available for the support of the Organization.

Temporarily restricted: accounts for net assets that have donor imposed restrictions that permit the Organization to expend the donated assets as specified, and is satisfied either by the passage of time or by actions of the Organization. When the donor restriction expires, the temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets as "net assets released from restrictions."

Permanently restricted: accounts for net assets, which are permanently restricted by the donor. The Organization had no permanently restricted net assets as of September 30, 2017 and 2016.

<u>Functional Allocation of Expenses</u> - The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Notes to Financial Statements September 30, 2017 and 2016

1. Summary of Significant Accounting Policies (continued)

Accounts Receivable - Accounts receivable consists of uncollected partnership fees. The Organization provides for losses on accounts receivable using the allowance method. It is the Organization's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected. The allowance is based on experience and other circumstances which may affect a Partner's ability to meet its obligation. No allowance for uncollectible accounts is provided for the accounts receivable for the years ended September 30, 2017 and 2016 because management does not deem it necessary based on historical collection experience.

<u>Pledges Receivable</u> –Unconditional promises to give, net of a discount if the pledge is due in one year or more, are recorded as contributions revenue and receivables in the year made. The Organization provides an allowance for doubtful accounts, as needed, for amounts deemed uncollectible. The allowance is based on historical experience and management's analysis of pledges receivable. No allowance for uncollectible accounts is provided because management does not deem it necessary based on historical collection experience.

<u>Property and Equipment</u> - Property and equipment are recorded at cost less accumulated depreciation. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in the statements of activities and changes in net assets for the period. It is the Organization's policy to capitalize expenditures for these items in excess of \$1,000. The cost of maintenance and repairs is charged to current operations as incurred, whereas significant renewals and betterments are capitalized. Included in property and equipment is the cost to develop the Organization's website. Depreciation and amortization is provided by the straight-line method over estimated lives of 3 to 5 years.

<u>Revenue Recognition</u> - Contributions received or pledged are recognized as revenues in the period received or promised. Contributions are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Restricted net assets are reclassified to unrestricted net assets upon satisfaction of the time or purpose restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Organization reports the support as unrestricted.

Revenues derived from partnership fees are considered to be available for unrestricted use and are recorded as income during the period earned. Partnership fees are paid by partner entities for placement of volunteers. The Organization requires payment of the partnership fees at or just before the beginning of the period of service. Deferred revenue as of September 30, 2017 and 2016 represents partnership fees billed during 2017 and 2016 for which service will be completed during the next fiscal year. These fees are deferred and recognized as revenue during the period earned.

Notes to Financial Statements September 30, 2017 and 2016

1. Summary of Significant Accounting Policies (continued)

<u>Donated Services, Materials and Facilities</u> — The Organization receives a significant amount of donated services from unpaid volunteers who assist in the Organization's operations. Donated professional services are recognized if the services (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. No amounts have been recognized in the statements of activities and changes in net assets as contributions because the criteria for recognition have not been satisfied.

Additional space for some regional offices throughout the United States is provided without cost. The value of the donated facilities has not been determined, as there is no quantifiable method to determine the value of these facilities, and therefore is not reported in these financial statements.

 $\underline{\text{Tax Status}}$ - The Organization is exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3) as an organization, other than a private foundation, under a group ruling for all organizations connected with the Roman Catholic Church in the United States of America. Accordingly, no provision for income taxes is included in these financial statements. Ignatian Lay Volunteer Corporation is no longer subject to U.S. federal or state income tax examinations by tax authorities for fiscal years before September 30, 2014.

<u>Advertising Costs</u> – The Organization expenses advertising costs as they are incurred. Advertising expense, reported as part of printing and promotion expense, was \$13,236 and \$8,488 for the years ended September 30, 2017 and 2016.

2. Pledges Receivable

Unconditional promises to give to the Ignite! Campaign are included in the financial statements as pledges receivable. Pledges are recorded after being discounted to the anticipated net present value of future cash flows. Management does not believe that an allowance for uncollectible pledges is necessary.

The pledges are expected to be realized as follows:

	2017	2	.016
Collectible in less than 1 year Collectible in 1 - 5 years	\$ 146,620 204,879	\$	- 0 - - 0 -
Less: 2% discount to net	351,499		- 0 -
present value	(12,021)		- 0 -
	\$ 339,478	\$	- 0 -

Notes to Financial Statements September 30, 2017 and 2016

3. Benefactor Loans

Benefactor loans payable at September 30, 2017 and 2016 consisted of the following:

On March 31, 2014, Ignatian Lay Volunteer Corporation entered into an interest free note payable for \$50,000, with a benefactor who was a current Board Member of Ignatian Lay Volunteer Corporation at the time the loan was initiated. The note is not secured. The term of the note included a balloon payment due on September 30, 2014. The note was modified to change the balloon payment to December 31, 2016. The loan may be repaid at any time without penalty. During the year ended September 30, 2017, the note was paid in full.

On July 27, 2017, Ignatian Lay Volunteer Corporation entered into an interest free note payable for \$65,000, with a benefactor who was a current Board Member of Ignatian Lay Volunteer Corporation at the time the loan was initiated. The note is not secured. The note matures on September 30, 2018. The loan may be repaid in full at any time without penalty. See Note 11.

The above notes also include provisions permitting the benefactors, at their discretion, to forgive all or a portion of the notes on the anniversary date of each year, including interest. The Organization has received forgiveness of all interest to date.

Total benefactor loans payable as of September 30, 2017 totaled \$65,000 reported as current liabilities. Total benefactor loans payable as of September 30, 2016 totaled \$50,000, reported as current liabilities of \$50,000.

4. Notes Payable

During 2016, the Organization obtained a \$25,000 revolving line of credit with M&T Bank. The line of credit calls for interest at 7%. As of September 30, 2017 and 2016, the line has a balance of \$25,000 and \$-0-.

On June 8, 2017, the Organization signed a \$100,000 Multiple Disbursement Term Loan with M&T Bank. The Bank may advance funds at the Organization's request up to the amount of the Note for the first 18 months of the loan. Interest is fixed at 5.99% and is payable each month for the duration of the Note. Interest only payments will be made for the initial 18 months of the loan. Principal and interest payments will commence after the initial 18 months of the loan. As of September 30, 2017 the amount of loan outstanding is \$100,000.

The following is a schedule by years of future minimum payments required under the note payable as of September 30, 2017:

Years ending September 30,	2018	\$	7,624
	2019	•	38,027
	2020		69,526
			115,177
Less interest		(15,177)
Total principal payments		\$	100,000

Notes to Financial Statements September 30, 2017 and 2016

5. Fundraising Events

Fundraising events are recorded net of their related expenses. For the year ended September 30, 2017, gross receipts for events were \$239,963 and related expenses for the year were \$54,522. For the year ended September 30, 2016, gross receipts for events were \$221,211 and related expenses for the year were \$62,505.

6. Deferred Revenue

Deferred revenue as of September 30, 2017 and 2016 consisted of partnership fees billed during the current year that are for services performed in the subsequent fiscal year. Deferred revenue as of September 30, 2017 and 2016 totaled \$537,941 and \$529,671, respectively.

7. Temporarily Restricted Net Assets

Temporarily restricted net assets as of September 30, 2017 are to be used for the following purposes:

To launch new region in Scranton, PA To support Buffalo, NY region Milwaukee seed funding	\$ 50,000 15,000 10,000
Total temporarily restricted net assets	\$ 75,000

Temporarily restricted net assets as of September 30, 2016 are to be used for the following purposes:

Milwaukee seed funding	\$ 25,000
Total temporarily restricted net assets	\$ 25.000

Temporarily restricted net assets of \$82,000 and \$12,500 were released from restriction during the years ended September 30, 2017 and 2016, by satisfying the time restrictions imposed by donors.

8. Occupancy Expense

The Organization leased office space for its Chicago regional office under a non-cancelable lease through April 30, 2017.

The Organization leased office space for its National headquarters and Baltimore regional office under a non-cancelable lease which expired June 30, 2016. The Organization continued to lease the space on a month to month basis through December 31, 2016. On January 1, 2017, the Organization entered into a new lease agreement for space through December 31, 2018. The lease calls for payments of \$860 a month through June 30, 2017, then payments of \$1,000 through December 31, 2018. The lease provides for the option to renew for one additional year.

Notes to Financial Statements September 30, 2017 and 2016

8. Occupancy Expense (continued)

Future minimum payments under the terms of the lease are as follows:

Years ending September 30,	2018	\$	12,000
	2019	·	3,000
Total payments		\$	15,000

The Organization leased office space for its Northern Virginia regional office under a lease which expired June 30, 2016. The Organization continued to lease the space on a month to month basis through July 31, 2017. On August 1, 2017, the Organization entered into a new lease agreement for space through July 30, 2018. The lease calls for payments of \$800 a month. Future minimum payments under this lease are \$8,000. The lease provides for the option to renew for two additional one-year terms.

The Organization leases office space for its San Diego regional office under a month to month arrangement. The lease calls for payments of \$500 a month.

Total amounts charged to rent expense for the years ended September 30, 2017 and 2016 was \$29,298 and \$31,378, respectively.

9. Service Agreement and Equipment Lease

The Organization entered into a 36-month managed IT service agreement effective November 22, 2016 with monthly service fees of \$3,262. Of those fees, \$2,450 a month is attributable to the services provided. Also, included in this agreement is computer equipment treated as a capital lease arrangement. Monthly cost of equipment is \$812. For the year ended September 30, 2017, costs associated with this agreement were \$35,963 and reported as office supplies, books and equipment.

Future minimum payments under the terms of the lease are as follows:

		Equipment
	IT Services	Lease
Years ending September 30,	2018 \$ 29,405	\$ 9,740
	2019 29,405	9,740
	2020 <u>2,450</u>	812
Total Payments	\$ 61,260	20,292
Less: interest		(5,904)
Total Principal Payments	•	\$ 14,388
Current portion of principal		\$ 5,667

The cost of equipment capitalized under this lease is \$18,149. As of September 30, 2017, depreciation expense was \$5,041 and accumulated depreciation was \$5,041.

Notes to Financial Statements September 30, 2017 and 2016

10. Retirement Plan

The Organization provides the opportunity for employees to participate in a 403(b) thrift pension plan. It does not match employees' contributions.

11. Related Party Transactions

As reported in Note 2, one of the current Board Members of Ignatian Lay Volunteer Corporation entered into a note payable with the Organization. Total amount of the original and unpaid principal balance of the Note was \$65,000 as of September 30, 2017.

12. Concentrations of Credit Risk

In the ordinary course of business, Organization's cash balances may exceed FDIC insurance limits. The Organization continually reviews credit concentrations as part of its asset and liability management.

13. Subsequent Events

In preparing their financial statement, the Organization has evaluated subsequent events through February 6, 2018, the date which the financial statements were available to be issued.